

3 MINUTES, 30 CONTACTS

The people you list here do not have to be in the field you're considering. Your goal is to find out who THEY know from THEIR network as a way to increase your own base of relationships.

Relatives

1. _____
2. _____
3. _____

Friends from College

1. _____
2. _____
3. _____

Co-workers (including supervisor)

1. _____
2. _____
3. _____

Friends from High School

1. _____
2. _____
3. _____

Neighbors from hometown

1. _____
2. _____
3. _____

Membership Affiliations

1. _____
2. _____
3. _____

Friends of my parents

1. _____
2. _____
3. _____

Parents of my friends

1. _____
2. _____
3. _____

Teachers/Professors/Advisers

1. _____
2. _____
3. _____

Other people

1. _____
2. _____
3. _____